

## HIGHCLIFFE SAILING CLUB LIMITED

### BALANCE SHEET AND INCOME & EXPENDITURE ACCOUNT FOR THE YEAR TO 30 SEPTEMBER 2024

Pages 1 - 6 of the financial statements for Highcliffe Sailing Club Limited are presented in a statutory format. The Income and Expenditure Account, which will not be filed with Companies House, provides more information about the club's activities.

The club made a deficit in the year after taxation of £6,269 compared with a surplus of £22,142 last year. The main reasons for the deterioration are:

	£
Deficit after taxation last year	22,142
▸ Increase in membership with a full dinghy park.	10,263
▸ Disallowed VAT on revenue costs for 6 months.	7,180
▸ Interim part-time Club manager (for duration of the remainder of the lease 2003-2028)	(20,125)
▸ Depreciation of the club improvements over the term of the lease and write offs.	(9,422)
▸ Clubhouse costs - electrical inspection, cleaning & alarms.	(8,586)
▸ Rates valuation challenged.	(2,780)
▸ Sailing expenses - RIB & club boat repairs.	(2,789)
▸ Other	(2,152)
Surplus after taxation this year	<u>£(6,269)</u>

The Income & Expenditure KPI Graph shows the trends over the years highlighting the growth in membership which is offset to some extent in the increased cost of running the club. £45k COVID grants were received in 2020 and 2021 less Corporation Tax.

Costs continue to be contained and income generated, by using a team of volunteers to carry out maintenance and run events.

#### CASH FLOW

The opening cash balances of £126,065 were increased by the £28,070 surplus before depreciation etc, reduced by a £43,049 capital expenditure, and then increased by a £15,468 reduction in net current assets, resulting in a cash balances of £124,245 at the end of the year.

The bank balance at the end of the year includes payments in advance of £68k in respect of membership renewals and social tickets. This leaves £58k surplus cash which enables us to meet forecast commitments to the end of the lease in 2028.

#### RISKS

The club lease expires on 31 August 2028 and negotiations have started. The 2023 rate valuation has been challenged and the outcome awaited. Other risks include a lack of volunteers and a loss of knowledge to run the club.

## **BALANCE SHEET**

Under fixed assets, capital expenditure in the year totalled £43,039, of which £24k was for the gents changing room, £7k for two RS Zests, £5k for bar works, and £4k for the new front door. Depreciation totalled £31,201 with £3,138 of old gents changing room works written off.

The Capital Expenditure KPI Graph shows that £77k was spent on balcony works and furniture, £43k on club boats, £35k on the changing rooms and £23k on the bars and galley over the last 7 years.

The balance of the Youth Development Fund has been utilised by Seals training costs provided by Shoresports.

Net current assets decreased from £76,707 to £61,739 largely due to the timing of membership renewals and payments for social events.

The total net assets of the club decreased from £199,186 to £192,917 at September 2024 being the £6,269 deficit for the year.

## **INCOME AND EXPENDITURE ACCOUNT**

Income totalled £143,651 (last year £120,227) less direct costs of £49,349 (last year £35,713) gives a gross surplus of £94,302 (last year £84,514) and less administrative costs of £100,513 (last year £62,421) arrives at an operational deficit before taxation of £6,211 (last year surplus £22,093). After taxation a deficit of £6,269 (last year surplus £22,142).

### **Membership Numbers**

The engagement of a Club Manager has enabled membership to be reopened with an increase from 707 to 778 with membership units increasing from 317 to 353. The dinghy park remains full with a few more spaces rented from the Council. See the Membership Numbers KPI Graph.

### **Income less Direct Costs**

#### **Water Activities**

This year we held a Contender open meeting with 22 boats competing. Last year we held the Hadron 2 National Championships with 20 boats competing.

Training continued for Seals, Ladies That Launch, Blokes in Boats, Kayaks and SUPs to grow in conjunction with Shoresports.

Dinghy and kayak hire continues to be very popular at very competitive prices.

#### **Bar, Galley & Social**

Social events grew due to the successful dinner dance at the Harbour Hotel. Bar prices have hardly changed and the gross profit has hardly changed. Galley income is from the open event, while the cost of free tea and coffee is about £250 in the year.

#### **Other Income**

The club benefitted from higher interest rates on deposits.

## **Administrative Expenses**

Our rating consultant successfully challenged our 2017 rate valuation resulting in a refund last year. The 2023 valuations has been doubled and this has been challenged. Rates are shown net of 75% retail, hospitality & leisure relief.

Clubhouse costs were higher due to the 5-yearly electrical inspection £3k, increased frequency of cleaning £3k and alarm costs £1k.

Office manager from October 2023

Disallowed VAT is lower because we de-registered for April 2024 which means that we don't have to charge VAT on the likes of socials but cannot reclaim back VAT on elements of expenditure. The main advantage is that it will save a great deal of administration time.

## **Taxation**

Corporation Tax is potentially payable on interest income less relief for expenditure on grass roots sport. Calculations indicate that no Corporation Tax is payable with trade with non-members.

If you have any questions, please contact me.

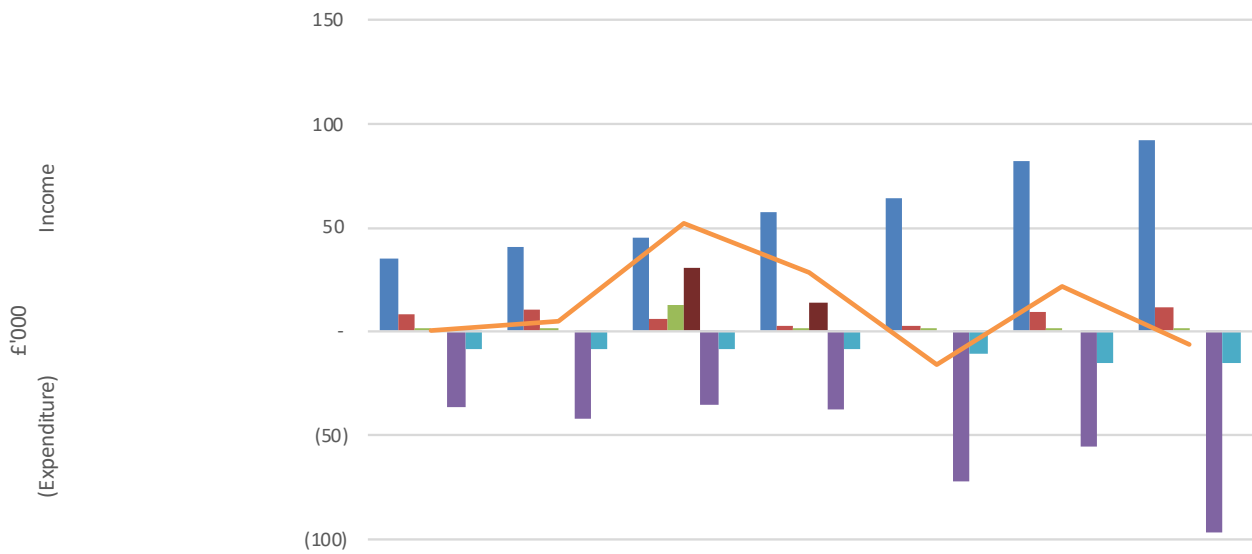
Stephen Waite

Treasurer

[treasurer@highcliffesailing.co.uk](mailto:treasurer@highcliffesailing.co.uk)

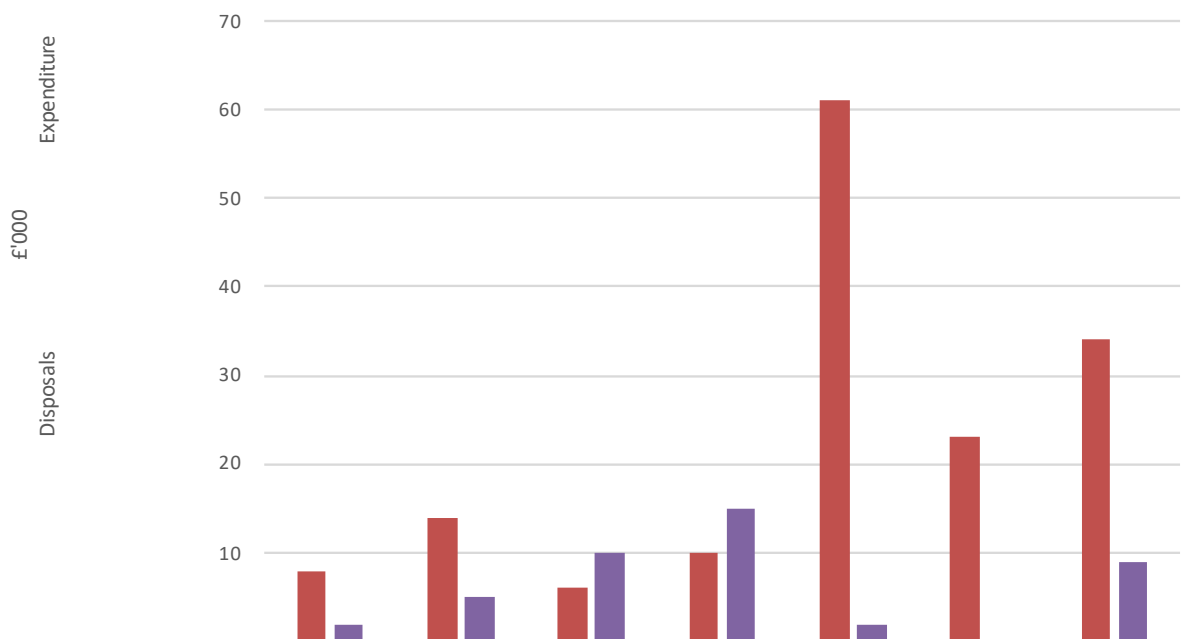
## KPI Graphs

### Income & Expenditure



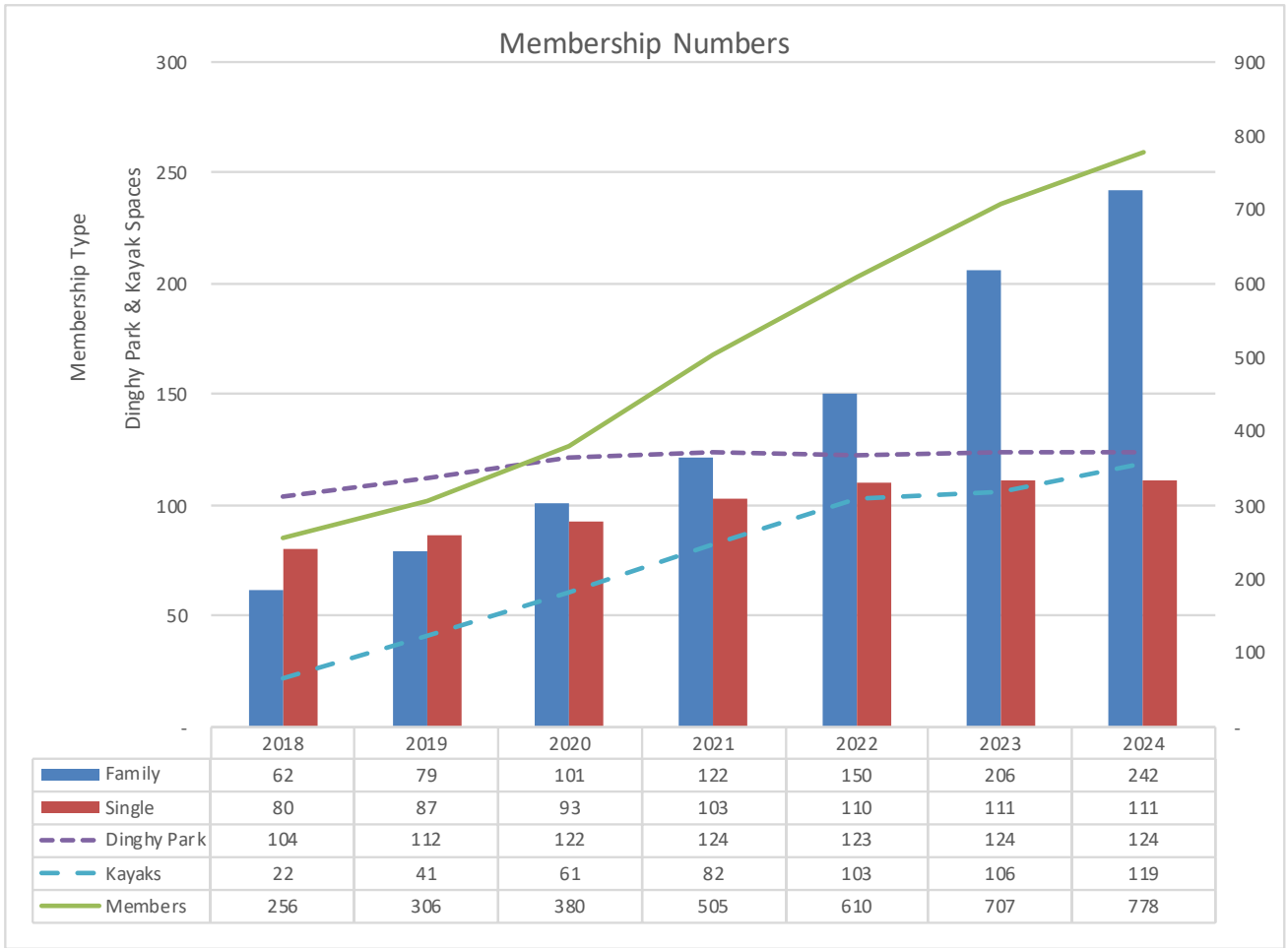
	2018	2019	2020	2021	2022	2023	2024
Subs & Dinghy Park Income	35	41	45	57	64	82	92
Other Members Income	8	11	6	3	3	9	12
Opens, Other Income & Donations	2	2	13	1	1	2	1
COVID-19 Grants	-	-	31	14	-	-	-
Club House & Office Costs	(37)	(42)	(35)	(38)	(72)	(56)	(97)
Club Boats Costs	(8)	(8)	(8)	(8)	(11)	(15)	(15)
Net Surplus/(Deficit)	-	5	52	28	(16)	22	(6)

### Capital Expenditure



	2018	2019	2020	2021	2022	2023	2024
Club Building, Furniture & Fittings	8	14	6	10	61	23	34
Boats & Equipment	2	5	10	15	2	-	9

## KPI Graphs



**HIGHCLIFFE SAILING CLUB LIMITED**

**A company limited by guarantee not having a share capital**

**Company Registration Number:  
11218056 (England and Wales)**

**Unaudited micro-entity company accounts for the year ended 30 September 2024**

**HIGHCLIFFE SAILING CLUB LIMITED**

**A company limited by guarantee not having a share capital**

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**HIGHCLIFFE SAILING CLUB LIMITED**

**A company limited by guarantee not having a share capital**

**COMPANY INFORMATION**

**for the year ended 30 September 2024**

**DIRECTORS:**

J R Brown  
P L Emerson  
D Fisher  
J C Hemus  
A D King  
I J Pike  
G Platt  
S J Puryer  
D Stephens  
T J Tarrant  
S B J Waite

**SECRETARY:**

D Fisher

**REGISTERED OFFICE**

Sea Vixen  
Mudford Quay  
Christchurch  
Dorset  
BH23 4AB

**COMPANY REGISTERED NUMBER:**

11218056 (England and Wales)



**HIGHCLIFFE SAILING CLUB LIMITED**

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**INCOME AND EXPENDITURE**

**for the year ended 30 September 2024**

	<b>2024</b>	<b>2023</b>
	£	£
<b>TURNOVER</b>	140,036	118,957
<b>OTHER INCOME</b>	3,615	1,270
<b>COST OF MATERIALS AND CONSUMABLES</b>	(43,724)	(30,532)
<b>DEPRECIATION AND OTHER AMOUNTS WRITTEN OFF ASSETS</b>	(34,339)	(23,869)
<b>OTHER CHARGES</b>	(71,799)	(43,733)
<b>TAX</b>	(58)	49
<b>(DEFICIT) OR SURPLUS</b>	<u>(6,269)</u>	<u>22,142</u>

# HIGHCLIFFE SAILING CLUB LIMITED

A company limited by guarantee not having a share capital

## BALANCE SHEET

As at 30 September 2024

	2024	2023
	£	£
<b>FIXED ASSETS</b>		
Tangible assets	131,178	122,479
<b>CURRENT ASSETS</b>		
Stocks	3,610	1,499
Debtors and prepayments	10,323	8,370
Cash at bank and in hand	124,245	126,065
	<u>138,178</u>	<u>135,934</u>
<b>CREDITORS</b>		
Amounts falling due within one year	<u>(76,439)</u>	<u>(59,227)</u>
<b>NET CURRENT ASSETS</b>	<u>61,739</u>	<u>76,707</u>
<b>NET ASSETS</b>	<u>192,917</u>	<u>199,186</u>
<b>RESERVES</b>		
Retained earnings	192,917	196,892
Youth Development Fund	-	2,294
	<u>192,917</u>	<u>199,186</u>

For the year ending 30 September 2024 the company was entitled to exemption from audit under section 477 of the Companies Act 2006 relating to small companies.

The members have not required the company to obtain an audit in accordance with section 476 of the Companies Act 2006.

The directors acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and the preparation of accounts.

The financial statements have been prepared in accordance with the micro entity provisions and delivered in accordance with the provisions applicable to companies subject to the small companies' regime.

The financial statements were approved by the directors on 25 October 2024 and were signed by:

J R Brown - Commodore

S B J Waite - Treasurer

The notes on page 6 form part of these financial statements

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**HIGHCLIFFE SAILING CLUB LIMITED**

**A company limited by guarantee not having a share capital**

**NOTES TO THE FINANCIAL STATEMENTS**

**for the year ended 30 September 2024**

**1. STATUTORY INFORMATION**

Highcliffe Sailing Club Limited is a private company, limited by guarantee, registered in England and Wales. The company's registered number is 11218056. The registered office address is Sea Vixen, Mudeford Quay, Christchurch, Dorset BH23 4AB

**2. EMPLOYEES AND DIRECTORS**

The average number of employees including directors in the year were 11 ( 2023 - 11)

**3. Financial commitments not included in the financial statements**

The company had financial commitments not included in the financial statements of £56,400 (2023 - £76,177)

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**HIGHCLIFFE SAILING CLUB LIMITED****A company limited by guarantee not having a share capital****INCOME AND EXPENDITURE ACCOUNT (not filed)****for the year ended 30 September 2024**

	<b>2024</b>	<b>2023</b>
	£	£
<b>INCOME</b>		
<b>Membership</b>		
Entry fees	4,085	2,995
Subscriptions	55,785	48,172
Dinghy park	31,413	29,853
	91,283	81,020
<b>Water Activity Income</b>		
Open meetings & championships	859	3,319
Training income	-	2,245
Dinghy & kayak hire	2,580	2,300
	3,439	7,864
<b>Bar, Galley &amp; Social Income</b>		
Bar takings (Gross profit %) (41% 41%)	25,691	19,224
Galley takings (Gross profit %) (-5% 38%)	823	255
Social receipts	17,085	9,027
	43,599	28,506
<b>Other Income</b>		
Other donations received	985	752
Interest receivable	2,804	1,187
Sundry income	730	815
Profit on sale of fixed assets	811	83
	5,330	2,837
<b>Total Operational Income</b>	<b>143,651</b>	<b>120,227</b>
<b>DIRECT COSTS</b>		
<b>Water Activity Costs</b>		
Sailing expenses	6,608	3,819
Open meetings & championships	138	1,230
Training costs	4,694	6,061
Depreciation of boats and equipment	5,625	5,181
	17,065	16,291
<b>Bar, Galley &amp; Social Costs</b>		
Bar purchases	15,094	11,384
Galley purchases	862	158
Social costs	16,328	7,880
	32,284	19,422
<b>Total Direct Costs</b>	<b>49,349</b>	<b>35,713</b>
<b>GROSS SURPLUS</b>	<b>94,302</b>	<b>84,514</b>

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**HIGHCLIFFE SAILING CLUB LIMITED****A company limited by guarantee not have a share capital****INCOME AND EXPENDITURE ACCOUNT (continued and not filed)****for the year ended 30 September 2024**

	<b>2024</b>	<b>2023</b>
	£	£
<b>ADMINISTRATIVE EXPENSES</b>		
<b>Establishment</b>		
Rent	16,742	14,675
Rates	2,150	(630)
Water	399	689
Electricity	3,663	2,271
Insurance	5,061	4,220
Club house & dinghy park costs	15,343	6,757
Fixed assets written off	3,138	663
Depreciation of leasehold premises	22,623	15,676
Depreciation of furniture and equipment	2,953	2,349
	<u>72,072</u>	<u>46,670</u>
<b>Office &amp; General</b>		
Interim club manager	20,125	-
Printing, stationery, postage & telephone	1,253	783
Website & IT	1,401	1,463
Incorporation & lease legal fees	88	176
Professional fees	540	1,750
Bank charges & transmission costs	1,464	1,358
Subscriptions & sundry expenses	1,907	1,378
Disallowed VAT	1,663	8,843
	<u>28,441</u>	<u>15,751</u>
<b>Total Administrative Costs</b>	<u><b>100,513</b></u>	<u><b>62,421</b></u>
<b>OPERATIONAL (DEFICIT)/SURPLUS</b>	<b>(6,211)</b>	<b>22,093</b>
<b>Corporation Tax</b>	58	(49)
<b>(DEFICIT)/SURPLUS AFTER TAXATION</b>	<u><b>(6,269)</b></u>	<u><b>22,142</b></u>

**INDEPENDENT ACCOUNTANT'S REVIEW**

This report is made to the directors. My work has been undertaken to review for approval by the directors the financial statements for the year ended 30 September 2024 that have been prepared by the treasurer, to report to the directors that I have done so, and to state those matters that I have agreed to state to them in this report and for no other purpose. To the fullest extent permitted by law, I do not accept or assume responsibility to anyone other than the Company and the Company's directors for my work or for this report.

You have acknowledged on the balance sheet as at period ended 30 September 2024 your duty to ensure that the company has kept proper accounting records and to prepare financial statements that give a true and fair view under the Companies Act 2006. You consider that the company is exempt from the statutory requirement for an audit for the year.

I have not been instructed to carry out an audit of the financial statements. For this reason, I have not verified the accuracy or completeness of the accounting records or information and explanations you have given to me and we do not therefore express any opinion on the financial statements

Saron Rusden BFP FCA